



CONNECT

Going the Extra Mile for Our Customers

January 2019 Volume 14





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From the MD's Desk

At the start of the new year, we as UD Trucks Southern Africa are very excited about the long-term future of the brand, the company and its products.

The world is currently a tough place to build, sustain and grow a business – no matter which market you operate in. It is changing at a head-spinning pace and it is up to all of us to keep track of the trends and to implement new technologies, innovations and approaches in order to be sustainable in the years to come.

The world is more and more looking towards new markets for resources and development. As Africans, we have the power, skills and knowledge to determine our own destiny.

We remain positive about South Africa and the Southern African region, and will continue to listen to, respect and involve our customers to keep abreast of your specific business requirements. With a focus on providing smart modern logistics and transport solutions for local transport operators, UD Trucks is committed to the long-term success of your business.

All the best for 2019... we are very grateful to be on this transport journey with you.

Take care,



Gert Swanepoel

MD: UD Trucks Southern Africa



Local Industry Grows 5%

Thanks in large part to extensive growth in the Extra Heavy Commercial Vehicle segment, the local commercial vehicle market grew by a significant 5.0% during 2018. Total truck and bus sales reached 26 422 units at the end of December 2018.

Transport and logistics contributed the most to the 9.5% increase in Extra Heavy sales when compared to 2017's results, bringing the closing total to 13 116 units.

Sales in the Heavy Commercial Vehicle segment grew by 1.7% on 2017 full-year sales performance, to reach a total of 5 393 units. Medium Commercial Vehicle sales remained relatively stable at 7 913 units.

According to Gert Swanepoel, managing director of UD Trucks Southern Africa, the company remains positive that 2019 will deliver similar sales results. "We might get off to a slow start, especially in view of the upcoming national elections, but we anticipate that the truck industry will be its resilient self and deliver another growth year," said Swanepoel.

Market	2017 Total	2018 Total	Growth
 MCV	7890	7913	0.3%
 HVC	5305	5393	1.7%
 EHCV	11978	13116	9.5%
Grand Total	25173	26422	5.0%



Supporting Green Initiatives



GREEN CITIES for a **GREENER FUTURE!**

Be wise; recycle and reuse! UD Trucks supports green initiatives

UD Trucks is dedicated to contributing towards a sustainable society through improvement of its products' environmental performance and the reduction of the environmental load caused by operations.

For this reason, local staff at the company's head office in Rosslyn, Pretoria, participated in several activities to create more environmental awareness. This included a community clean-up, recycling projects as well as a 'lights-out' policy on the dedicated Green Spirit Day.

It also challenged staff to look at the waste generated through local operations and come up with ideas on

how it can be converted and upcycled into valuable, reusable, sellable items. Many great suggestions and ideas were received, and staff thoroughly engaged in finding workable solutions that will lead to a more environmentally friendly organisation.

One such initiative that will commence at the UD Trucks assembly plant shortly, is the recycling and reusing of plain wood pallets through a community recycling project.

Together, we are building a more sustainable and greener future for all.



GOING THE EXTRA MILE FOR SMART LOGISTICS



Go to udtrucks.co.za, to locate your nearest dealer.
Call our 24-Hour Roadside Assistance 0800 008 800
(in breakdown situations)

Product in photograph is for illustration
purposes only and is subject to stock availability.



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